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Executives:
Abdulaziz Mohammed Saad Al Tamimi - Managing Director

Operator: Hello, everyone. Thank you so much for standing by, and welcome to Qatar German Medical. Please note that this call is being recorded. You will have the opportunity to ask questions to our speakers later on during the Q&A session. If you would like to ask a question by that time, please press star followed by the number one on your telephone keypad.

I'd like to hand the call over now to our moderator, Phibion. Please go ahead.

Phibion Makuwerere: Thank you, Gail. Good afternoon to you all, and I would like to welcome you all to the Qatari German Medical Devices 4Q and FY 2025 Earnings Conference Call.

On the call today from Qatari Medical Devices, we have Abdulaziz Mohammed Saad Al Tamimi, who is the Managing Director. And we also have [indiscernible], the Accountant. And on the call today, they will first go over the performance of the company over the year 2025 and Q4. And then after that, we have a Q&A session.

Let me turn over the call to Abdulaziz to begin the call. Please go ahead, Sir.

Abdulaziz Mohammed Saad Al Tamimi: Thank you. Greetings to our shareholders. We are pleased today to present to you the company's results for the fourth quarter of the financial year 2025, which reflects a significant improvement in overall performance as a result of the administrative and organizational efforts.

Qatari German Medical Devices discloses the financial extent for a 12-month period ended on 31st of December 2025. The financial extent received a net profit of QR 9,274,610 in comparison to a net loss of QR 68,485,914 for the same period of the previous year. The earnings per share amounted to QR 0.08 as of December 31st, 2025, versus a loss per share of QR 0.593 of the same period in 2024.

Despite the financial challenges and difficulties faced by the company during the first half of the year, a clear future plan was approved in July 2026 to improve the company's position. The simulation has already commenced through the intended instruction aimed at enhancing operational efficiency and elevating institutional performance. As part of improving operations, the company initiated a negotiation process with suppliers and partners to make sure that our operating costs will maintain the quality of products and sales without any component. And inshallah, we promise by next year that our company will show a great performance

Phibion Makuwerere: Gail, I think you can open the line for questions.

Operator: All right. Thank you so much for letting me know. So at this time, I would like to remind everyone that in order to ask a question, please press star followed by the number one on your telephone keypad. We will pause for just a moment to compile the Q&A roster. Okay, so once again, if you would like to ask a question, simply press star followed by the number one on your telephone keypad.

All right, since I think there are no questions at this time, I would like to turn the call back over to Phibion. Thank you.

Phibion Makuwerere: All right, thank you, Gail. I suppose, before I close, let me just ask a very high-level question. Given the environment that we are in, do you have any guidance for the next quarter for the rest of the year, and if you're experiencing any challenges around logistics supply chain?

Abdulaziz Mohammed Saad Al Tamimi: Okay. Regarding logistics, our country is trying to support the local companies and manufacturers as well. So we will already face an increase of around 80% on the logistic, especially we have products from France, India, and China. So it costs as high, but we will try to manage inshallah. And for quarter maybe one and two, we will face an increase on the logistic cost, but that will depend as well with the government support. If we get support regarding the additional amount, then we will be fine. That they will be no impact, maybe up to 20 to 30%. But if there is no support received in the first two quarters, it will show in our financial for the third quarter of 2026. However, it might be improving by the second half of the year.

Phibion Makuwerere: All right. Thank you. That sort of helps to paint the picture of what we might expect. If there are no further questions on the line, I can close off the call. Can you just check for me one more time, Gail, if there are any more questions before I close?

Operator: Yes, so upon checking in the queue, there are no questions at this time, so I think we can go ahead to conclude this call for today. Thank you.

Phibion Makuwerere: All right. Thank you for joining us, and please do join us for the Q1 earnings call. And have a good day, and thanks to the management here.

Abdulaziz Mohammed Saad Al Tamimi: Thank you.

Operator: Thank you, everyone, and that concludes our call for today. Thank you, you may now disconnect. Have a nice day ahead.